

T-Systems Mainframe Services AMC-Tagung 22./23.05.2023



LIFE IS FOR SHARING.





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1

T-Systems Mainframe - today & tomorrow



2

T-Systems Mainframe - Key Figures



3

T-Systems Mainframe - Innovation & Strategy



4

Mainframe Strategy - Value Add



6

Contact & Links

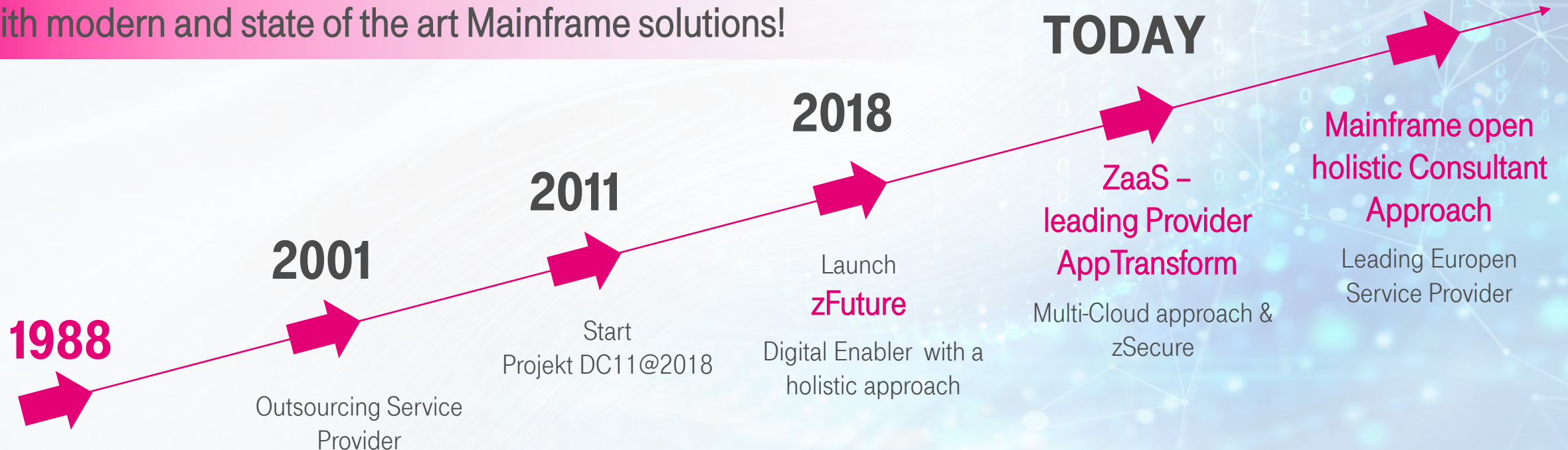


T-SYSTEMS MAINFRAME SERVICES

T-Systems MF – yesterday today & tomorrow



We support digital transformation since more than 30 years with modern and state of the art Mainframe solutions!



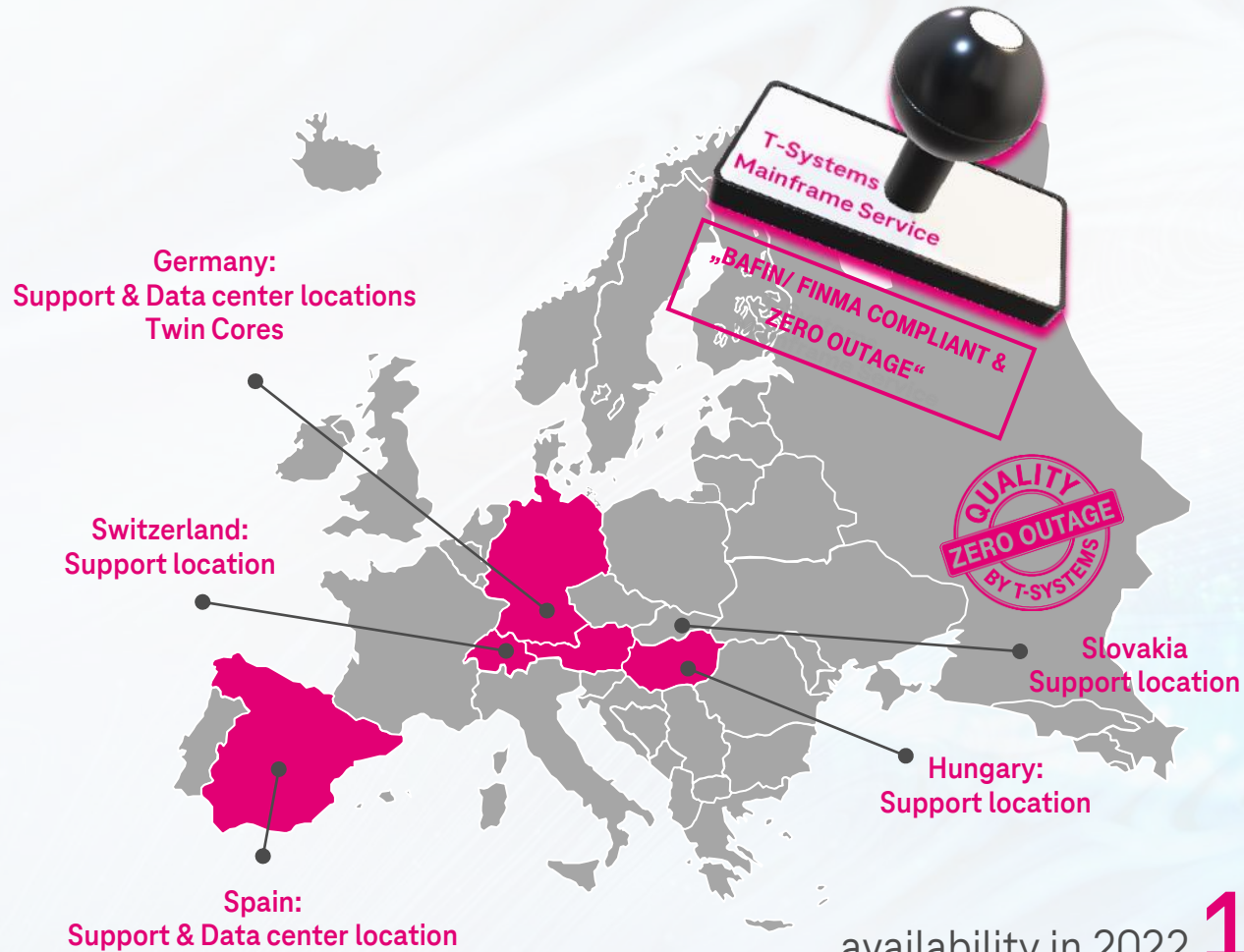
Debis & DTCSM

Mainframe T-Systems

T-Systems Mainframe Services – a driver of the T-Systems Cloud Portfolio strategy!

T-SYSTEMS MAINFRAME SERVICES – KEY FACTS

Plattform Operation



| | |
|-----------------|---------------|
| 126 Mio Revenue | 31 Mio EBITDA |
| 34 Customers | >500 Experts |
| 290.000* MIPS | 170 LPAR |
| 26 VM | 280 zLinux |
| 7.5 PB Storage | 26 PB Backup |

*Incl. special processors (IFL, zIIP, CF)/ Nov. 2022

T-SYSTEMS MAINFRAME SERVICES

Complete overview - Personal & Skills



Smooth transition in case of transfer of employees

Transfer of all concerned employees

Big experience through **>40,000** transfers into the transition, integration and further development of employees

98% Employee acceptance after transfer



■ Development, service and platform operation ■ Development and Service

ISG PROVIDER LENS – MAINFRAME AS A SERVICE 2022

Market feedback – ZaaS



| T-Systems | Mainframe Modernization Services | MFaaS – Mainframe as a Service (shared platform operations) | Mainframe Operations (on site, dedicated environment) | Mainframe Application Modernization & Transformation Services |
|-----------|----------------------------------|---|---|---|
| Europe | Product Challenger | Leader | Product Challenger | Product Challenger |



Strengths

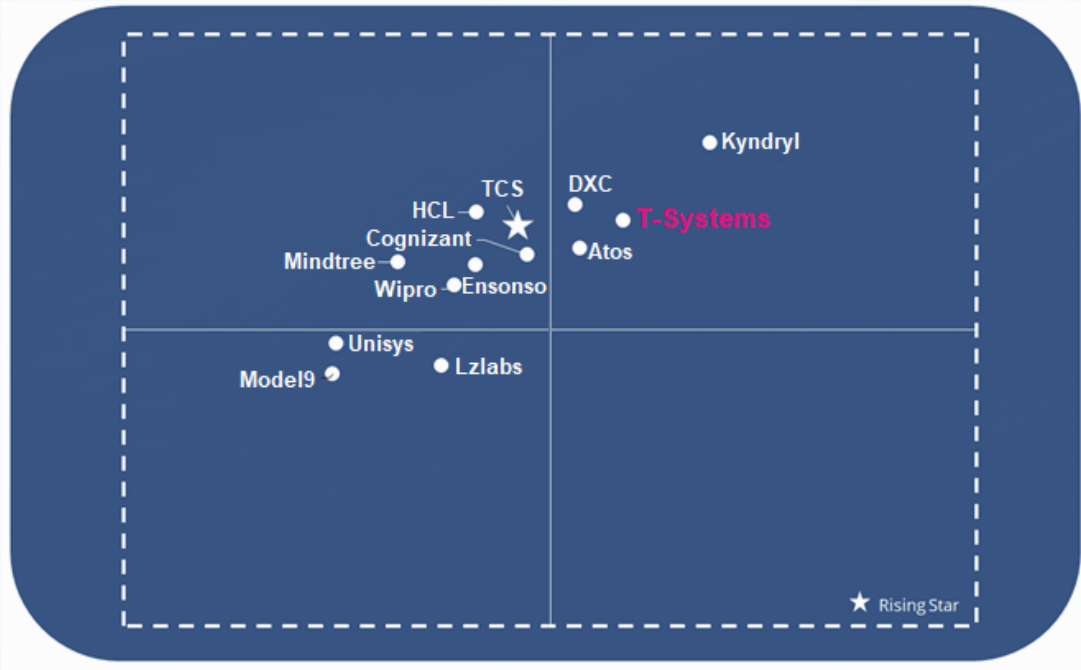
Full range of mainframe services: T-Systems offers the full range of mainframe modernization services, including mainframe operations and MFaaS. Its MFaaS offering focuses on securing business as a first step to cloud migration. T-Systems has a large team of experts in Germany and other European countries and a small presence in the U.S.

Consulting at the core: T-Systems provides a **holistic consulting approach** with quadrants based on business criticality and technical and functional complexity: Z-engineering allows up to zero outage maintenance for hardware, software and clients' applications; Independence Engineering moves to hybrid clouds with technologies such as zLinux and Openshift; Cloud Engineering services are standardized, encapsulated and lightweight to migrate workloads off the mainframe; and the zFuture application assessment includes decision boards with clients.

MFaaS cloud offering: T-Systems also has strong partnerships with the leading hyperscalers – AWS, Azure and Google Cloud.

Caution

T-Systems has significantly expanded its presence from Germany into the rest of the European market, but its main client base is still in Germany. Clients in other European countries should discuss the local availability of experts and the local service coverage.



ZAAS – ONE FUTURE MODE OF MAINFRAME FROM T-SYSTEMS

We make mainframe cloud-like



In a growingly digitized world, customers hunger for innovation, simplicity, speed and reliability. We control our environments from online platforms, tablets and phones.

ZaaS from T-Systems allows to do exactly this, with existing mainframes or mainframe service clients consume today.



Ordering services or changes in scope in ServiceNow online

- Through our T-Systems ServiceNow portal
- Through your ServiceNow portal enabled via T-Systems connector App



Intuitive interface, quick & automated provisioning – just like online shopping

- Creating and configuring logical partitions or databases with a few clicks in our guided online interface
- Tracking the status of existing and new provisions easily
- Overview of service structure and its dependencies on one page



Security & zero downtime maintenance

- State of the art security systems and disaster recovery in our data centres
- Using applications without interruption, during maintenance



Maximum transparency & flexibility for services and costs

- Full control over services, their scope and hence their cost through capacity on demand (CoD)



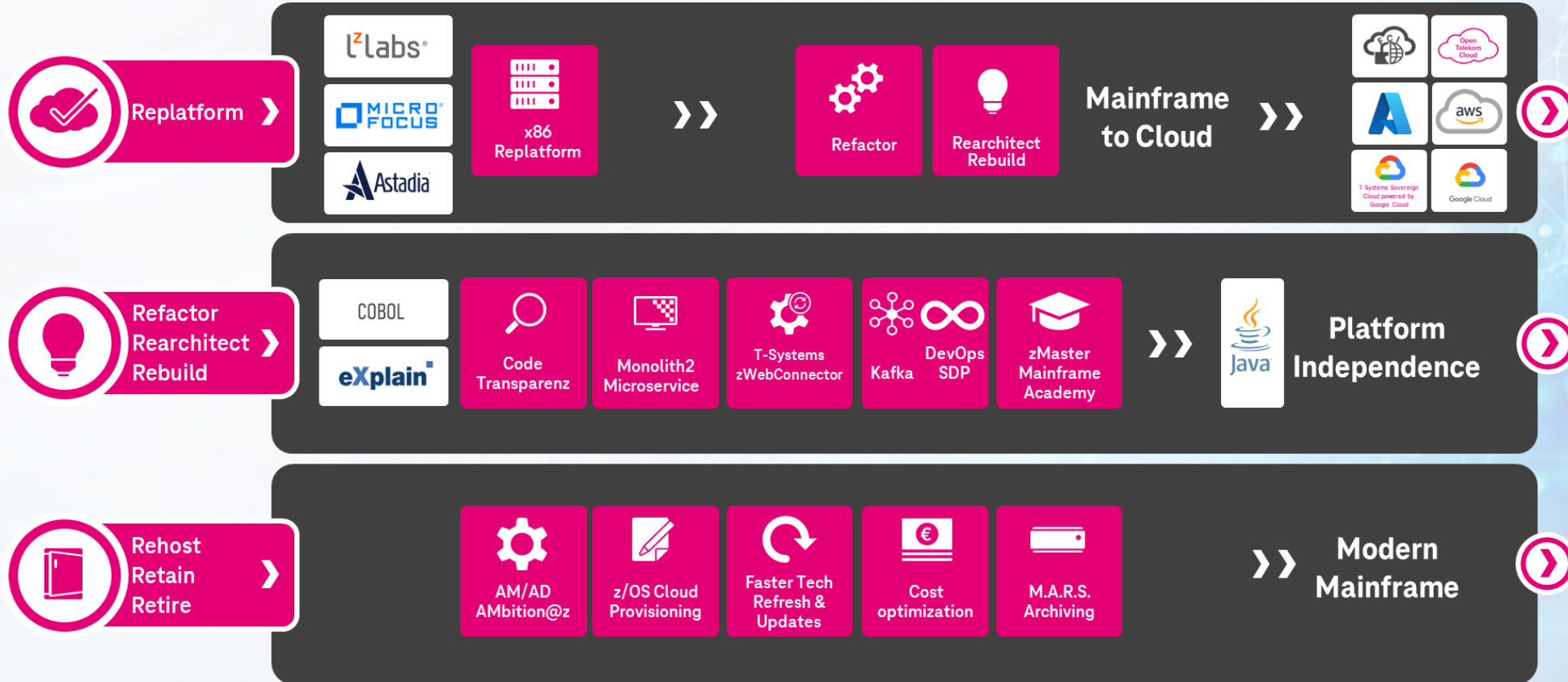
zSecure Service

- Holistic service approach to manage keys and certificates on the mainframe, distribute them to other platforms, using zEncryption power for other platforms

*ZaaS = MFaaS

FROM CLASSIC MAINFRAME TO T-SYSTEMS zFUTURE

Modern – innovative – flexible



Cloud Engineering – standardized, encapsulated and lightweight services for your need.

Independence Engineering – choose the most economical way for your goals.

zEngineering – take advantage of the mainframe's full strength.

SUPPORTING OUR CLIENTS IN ALL MAINFRAME „WORLDS“:

operations, modernization and transformation



Mainframe Ops and ZaaS

Basic/classic mainframe services

Takeover, Operations „as is“, Migration to T-Systems premises, Reliable operations, cost reduction, consumption-based models, delivery-focused improvements, ...

ZaaS

Platform layer

Transformational services

Migration to new platforms, mainframe emulation, software-defined mainframe, app modernization (xRs), automated code conversion, reverse engineering, DevOps, APIs, ...

zFuture

Application layer

T-Systems Consulting Approach



Mainframe modernization and transformation

T-SYSTEMS MAINFRAME SERVICE – NEW CUSTOMER

Helvetia –T&T success story 2022



- Customer outsourced by competitor, short T&T timeline of 6 months
- T-Systems proposed five T&T scenarios to fulfill requirements
- Order processing delay (infrastructure) due to the current crisis
- Delay of the network connection managed by separate provider
- IP issue with former provider – 1:1 migration impossible
- Migration from z13 to z15 architecture managed during the T&T
- Collaboration with former provider very difficult & complex

- ✓ Committed take over May 31, real take over May 28
- ✓ Engagement, technical know-how and customer focus
- ✓ Close cooperation with the customer to challenge former provider
- ✓ Main success factor: team spirit of a highly motivated staff & above average performance

Strategic insurance DACH customer



- ✓ Automation
- ✓ Maintenance
- ✓ z/OS basis
- ✓ Storage DASD and tape
- ✓ Hardware CPU
- ✓ Network & firewall
- ✓ Flexible contract, cost reduction (as you use)
- ✓ Long-term access to mainframe know-how

https://youtu.be/5i9rINa_mCY

**THANK YOU FOR YOUR
ATTENTION!**



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